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AGENDA ITEM: Regional Council New and Revised Strategies, Government Agreements and Amendments

BACKGROUND: The following Regional Councils are requesting approval to revise or add new strategies, enter into government agreements or amend agreements in SFY12.

Phoenix Regional Area: Central Pheonix, North Phoenix and Yavapai

Maricopa Regional Area: Northeast Maricopa, Southwest Maricopa and Salt River Pima Maricopa Indian Community

Northeast Regional Area: Coconino and Navajo Nation

Southeast Regional Area: Central Pima, South Pima, and Tohono O'odham Nation

West Regional Area: Colorado River Indian Tribes and La Paz Mohave

Letters from the Regional Council Chairs are included for your review and provide information on the request(s) and a funding plan financial summary is provided to illustrate the changes to the overall funding plan. Several regional councils are requesting changes to their SFY12 funding plans in preparation for their SYF13 funding plans that will be presented to the Baord at their January 2012 meeting.

RECOMMENDATION: The CEO recommends approval of all the proposed strategies and funding levels.



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November 21, 2011

Chairman Steven W. Lynn  
First Things First  
4000 N. Central Avenue, Suite 800  
Phoenix, AZ 85012

### RE: Central Phoenix Regional Partnership Council Request to Amend FY2012 Strategy Awards

Dear Chairman Lynn,

The Central Phoenix Regional Partnership Council seeks board approval to amend two board approved allotments and contract agreements.

- An increase in allotment for the Food Security strategy from \$800,000 to \$1,300,000
- To amend the Food Security contract with St. Mary's Food Bank Alliance, Contract #GRA-RC013-11-0164-01 from \$800,000 to \$1,300,000
- An increase in allotment for the Quality First Child Care Scholarships from \$5,129,400 to \$5,517,480
- To amend the (statewide) Quality First Child Care Scholarships contract #FTF-Multi-11-0302-01, from \$5,129,400 to \$5,517,480

Both strategies were increased due to a demonstrated need in the community. The Food Insecurity Strategy, originally funded at \$800,000 was increased to \$1,300,000 with the target service number of an estimated 275,000 food boxes. In addition, the Council increased Quality First Child Care Scholarships from \$5,129,400 with the target service number of 577 scholarships to \$5,517,480 estimated to provide 654 scholarships. This is prorated on the current FY2012 target service number and award amount.

The Council believes that with these two amendments and increased allotments to the strategies, the children and families in the Central Phoenix Region will receive important additional support, both in the availability of nutritious food and critical child care services. Thank you for your consideration.

Respectfully,

Toby Urvater  
Chair, Central Phoenix Regional Partnership Council

# Regional Partnership Council Plan Funding Summary - Items for Board Approval

Regional Partnership Council: Central Phoenix  
FY12

Strategies	Original Allotment	Current Allotment	Proposed New Allotment	Awarded	New/Amended Awards (Marginal Amount)	Recalculated Unawarded
		\$24,208,188.00				
Care Coordination/Medical Home	\$1,000,000	\$928,269	\$928,269	\$928,269		\$0
Child Care Health Consultation	\$152,000	\$152,000	\$152,000	\$152,000		\$0
Community Awareness	\$11,645	\$16,645	\$16,645	\$16,645		\$0
Community Outreach	\$105,000	\$100,000	\$100,000	\$100,000		\$0
Community-based Literacy	\$600,000	\$520,056	\$520,056	\$520,056		\$0
Crisis Intervention	\$600,000	\$351,809	\$351,809	\$351,809		\$0
Developmental & Health Screening	\$500,000	\$387,826	\$387,826	\$387,826		\$0
Evaluation	\$669,613	\$503,096	\$503,096	\$503,096		\$0
Family Support Coordination	-	\$1,000,000	\$1,000,000			\$1,000,000
Family, Friends & Neighbors	\$500,000	\$550,000	\$550,000	\$550,000		\$0
Food Security	\$400,000	\$800,000	\$1,300,000	\$800,000	\$500,000.00	\$0
FTF Professional REWARDS	\$247,500	\$247,500	\$247,500	\$247,500		\$0
Health Insurance Enrollment	\$222,992	\$479,842	\$479,842	\$179,842		\$300,000
Health Professionals Education and	\$477,421	\$521,837	\$521,837	\$521,837		\$0
Outreach						\$9,810
Home Visitation	\$1,167,375	\$1,320,000	\$1,320,000	\$1,310,190		\$0
Inclusion of Children with Special	\$734,680	\$808,148	\$808,148	\$808,148		\$0
Needs						\$0
Injury Prevention	\$500,000	\$550,000	\$550,000	\$550,000		\$0
Media	\$364,134	\$364,134	\$364,134			\$364,134
Mental Health Consultation	\$600,000	\$625,000	\$625,000	\$625,000		\$0
Prenatal Outreach	\$592,381	\$651,613	\$651,613	\$651,613		\$0
Quality First	\$826,000	\$826,000	\$826,000	\$803,767		\$22,233
Quality First Child Care Scholarships	\$4,129,400	\$5,129,400	\$5,517,480	\$5,129,400	\$388,080.00	\$0
Scholarships TEACH	\$357,800	\$357,800	\$357,800	\$357,800		\$0
Total	14,757,941.00	17,190,975.00	\$18,079,055.00	15,494,798.00	\$888,080.00	\$1,696,177.00
Total Unallotted		\$7,017,213.00	\$6,129,133.00			



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November 18, 2011

Chairman Lynn and Members of the Board  
First Things First  
4000 N. Central Avenue, Suite 800  
Phoenix, Arizona 85012

Dear Chairman Lynn and Members of the Board,

On behalf of the Central Pima Regional Partnership Council, we are respectfully requesting a change to the Fiscal Year 2012 Regional Funding Plan.

### Revised Strategies

The Innovative Small Grants strategy was approved in Fiscal Year 2012 by the Board of First Things First in the amount of \$300,000.00 with the intent that through the release of a Request for Grant Application, it would be awarded in the beginning of the fiscal year.

A Request for Grant Application was released in August 2011 with the anticipated award date of January 1, 2012. This award would be effective thru June 30, 2012, which concludes the current fiscal year and awards were expected to be made that would not exceed \$150,000.00. Due to the six month delayed award of the Request for Grant Application, the Central Pima Regional Partnership Council approved the remaining, unawarded \$150,000.00 of the strategy to be placed into carry forward on November 17, 2011.

Thank you for your consideration,

Marguerite "Peg" Harmon, Chair



# Regional Partnership Council Funding Plan Summary - Items for Board Approval

Regional Partnership Council: Central Pima

Year: FY12

Strategies	Original Amount	Current Total	Proposed	Awarded	New/Amended Awards		Recalculated Unawarded
					(Marginal Amount)		
		\$13,648,211.00					
Center-based Literacy	\$86,350	\$86,350	\$86,350	\$86,350			\$0.00
Child Care Health Consultation	\$136,000	\$196,000	\$196,000	\$136,000			\$60,000.00
Child Care Study			\$23,444	-			\$23,444.00
Community Awareness	\$23,444	\$23,444	\$23,444	\$23,444			\$0.00
Community Based Professional Development Early Care and	\$701,400	\$771,540	\$771,540	\$771,540			\$0.00
Education Professionals							
Community Outreach	\$69,837	\$69,837	\$69,837	\$69,837			\$0.00
Community Partnerships		\$300,000	\$150,000	-			\$150,000.00
Evaluation	\$150,000	\$237,000	\$237,000	-			\$237,000.00
Expansion: Increase slots and/or capital expense	\$636,000	\$636,000	\$636,000	\$636,000			\$0.00
FTF Professional REWARD\$	\$528,750	\$528,750	\$528,750	\$528,750			\$0.00
Home Visitation	\$2,423,000	\$2,423,000	\$2,423,000	\$2,418,994			\$4,005.93
Media	\$66,720	\$66,720	\$66,720	66720			\$0.00
Mental Health Consultation	\$500,000	\$500,000	\$500,000	\$500,000			\$0.00
Needs and Assets	\$20,000	\$40,000	\$40,000	-			\$40,000.00
Parent Education Community-Based Training	\$161,700	\$161,700	\$161,700	\$161,700			\$0.00
Pre-Kindergarten Scholarships		\$135,000	\$135,000	-			\$0.00
Quality First	\$692,500	\$1,010,250	\$1,010,250	\$913,812			\$135,000.00
Quality First Child Care Scholarships	\$2,450,000	\$2,450,000	\$2,450,000	\$2,450,000			\$96,438.00
Recruitment – Stipends/ Loan Forgiveness	\$61,500	\$61,500	\$61,500	\$61,278			\$0.00
Scholarships non-TEACH	\$100,000	\$100,000	\$100,000	\$100,000			\$222.11
Scholarships TEACH	\$478,700	\$521,700	\$521,700	\$478,700			\$0.00
Statewide Evaluation	\$528,159	\$299,274	\$299,274	\$299,274			\$0.00
Total	\$9,814,060	\$10,618,065	\$10,491,509	\$9,565,539	\$0.00		\$746,110.04
Total Unallotted		\$3,030,146.00	\$3,156,702.00				



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November 8, 2011

Steven W. Lynn, Chair  
First Things First Board  
4000 N. Central Avenue, Suite 800  
Phoenix, AZ 85012

Dear Chairman Lynn,

The Coconino Regional Partnership Council is requesting your consideration and approval on the following item which was approved by the Regional Partnership Council at the September 26, 2011 meeting: additional Quality First Child Care Scholarships, to be specifically designated for the Kaibab Early Learning Center in Pipe Springs, AZ. These child care scholarships will allow Kaibab Band of Paiute Indian children and other community children to attend this new tribal early learning center. Kaibab Early Learning Center is on the waiting list for admission into the Quality First program.

This additional allocation of up to \$50,000 will increase the total FY2012 Quality First Child Care Scholarship allocation from \$531,170 to \$581,170. This allocation will provide up to 8 scholarships for children attending the Kaibab Early Learning Center.

Thank you for your consideration of this request.

Julianne Hartzell, Chair  
Coconino Regional Partnership Council

# Regional Partnership Council Plan Funding Summary - Items for Board Approval

Regional Partnership Council: Coconino  
Year: FY12

Strategies	Original Allotment	Current Allotment	Proposed New Allotment	Awarded	New/Amended Awards (Marginal Amount)	Recalculated Unawarded
		\$3,623,436.00				
Child Care Health Consultation	\$52,300	\$76,000	76,000.00	76,000.00		0.00
Community Awareness	\$10,000	\$10,000	10,000.00	10,000.00		0.00
Community Outreach	\$50,000	\$100,000	100,000.00	100,000.00		0.00
ECE Study	-	\$100,000	100,000.00	93,692.00		6,308.00
Family, Friends & Neighbors	\$121,824	\$121,824	121,824.00	121,824.00		0.00
FTF Professional REWARD\$	\$70,000	\$70,000	70,000.00	70,000.00		0.00
Home Visitation	\$407,413	\$407,413	407,413.00	400,578.00		6,835.00
Media	\$72,730	\$72,730	72,730.00	72,730.00		0.00
Needs and Assets	\$45,000	\$45,000	45,000.00	26,500.00		18,500.00
Oral Health	\$150,000	\$150,000	150,000.00	150,000.00		0.00
Quality First	\$369,500	\$369,500	369,500.00	366,167.00		3,333.00
Quality First Child Care Scholarships	\$692,570	\$531,170	581,170.00	531,170.00	50,000.00	0.00
Recruitment - Stipends/Loan	\$140,000	\$140,000	140,000.00	137,673.00		2,327.00
Forfeiveness Scholarships TEACH	\$76,000	\$52,300	52,300.00	52,300.00		0.00
Service Coordination	\$150,000	\$150,000	150,000.00	107,061.00		42,939.00
Statewide Evaluation	\$128,704	\$52,228	52,228.00	52,228.00		0.00
Summer Transition to Kindergarten	\$198,000	\$198,000	198,000.00	190,230.00		7,770.00
Total	2,734,041.00	2,646,165.00	\$2,696,165.00	2,558,153.00	\$50,000.00	\$88,012.00
Total Unallotted		\$977,271.00	\$927,271.00			



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November 21, 2011

Steven W. Lynn, Chairman  
First Things First  
Arizona Early Childhood Development Health Board  
4000 North Central Avenue  
Phoenix, Arizona 85014

Dear Chairman Lynn and Members of the Board:

On behalf of the Colorado River Indian Tribes (CRIT) Regional Partnership Council, please accept this letter of recommendation for approval of an increase to an existing CRIT regional strategy. At its November 8, 2011 meeting, the Regional Partnership Council took action to increase the Fiscal Year 2012 allotment for the Community Based Literacy strategy to \$30,000. This will increase the award to the grantee by \$5,000. This increase to the allotment will be funded through unallotted FY11 carry forward dollars. The regional council's intent is to expand literacy services to additional settings in the community. The additional funds will allow for a part-time employee for the remainder of the year and the expansion of services to settings such as the domestic violence family shelter. The targeted service unit has increased from 25 to 30 families.

Thank you for your time and consideration of this recommendation.

Sincerely,

Veronica L. Homer, Chair  
Colorado River Indian Tribes Regional Partnership Council

CC: Lanna Flood, Regional Director  
Gary Arnold, Senior Regional Director  
CRIT Regional Partnership Council



## Regional Partnership Council Plan Funding Summary - Items for Board Approval

**Regional Partnership Council:**  
Colorado River Indian Tribes  
Year: FY12

Strategies	Original Allotment	Current Allotment	Proposed New Allotment	Awarded	New/Amended Awards (Marginal Amount)	Recalculated Unawarded
		\$379,882.00				
Child Care Study			0.00	-		0.00
Community-based Literacy	\$25,000	\$25,000	30,000.00	\$25,000	5,000.00	0.00
Expansion: Increase slots and/or capital expense	\$7,500	\$7,500	7,500.00	\$7,500		0.00
Nutrition/Obesity/Physical Activity	\$27,102	\$27,102	27,102.00	\$27,102		0.00
Quality First Child Care Scholarships	\$188,144	\$188,144	188,144.00	\$188,144		0.00
Recruitment – Stipends/Loan Forgiveness	\$5,000	\$25,000	25,000.00	\$24,987		13.47
Scholarships TEACH	\$6,600	\$6,600	6,600.00	\$6,600		0.00
Statewide Evaluation	\$10,005	\$6,290	6,290.00	\$6,290		0.00
Total	269,351.00	285,636.00	\$290,636.00	285,623.00	\$5,000.00	\$13.00
Total Unallotted		\$94,246.00	\$89,246.00			



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November 9, 2011

Chairman Lynn and Members of the Board  
First Things First  
4000 North Central Avenue, Suite 800  
Phoenix, Arizona 85012

Dear Chairman Lynn and Members of the First Things First Board:

The La Paz/Mohave Regional Partnership Council recommends an expansion of the region's existing Pre-Kindergarten Scholarship strategy in order to serve an additional 40 children in Lake Havasu City and 10 children in Bouse.

The current amount allotted to the strategy in SFY 2012 is \$744,000. Of this, \$699,000 is awarded, and \$45,000 is unawarded. The proposed increase to the strategy allotment of \$44,400 will allow the region to award two additional contracts under the strategy in the current fiscal year. The increase in allotment will result in total funding for the strategy in SFY 2012 increasing from \$744,000 to \$788,400.

Partnering with school districts to expand existing Pre-Kindergarten programs is a strategy that has significantly built the capacity in the region to provide early learning opportunities, especially in communities where access to early childhood education is severely limited. In determining which districts to partner with, the council has prioritized communities with known shortages, such as those with no Head Start, no regulated child care, and those with the most families waiting to receive child care subsidies. Through partnerships with local school districts, the regional council is now providing early learning opportunities for 164 children who would not otherwise have them. As of November 2011, agreements are in place with six school districts:

Littlefield Unified \$108,000	Number of FTF-funded pre-K children	40
Topock Elementary \$120,000	Number of FTF-funded pre-K children	20
E.Q. Scholars in Quartzsite \$108,000	Number of FTF-funded pre-K children	20
Mohave Valley Elementary \$108,000	Number of FTF-funded pre-K children	20
Bullhead City Elementary \$120,000	Number of FTF-funded pre-K children	24
Kingman Unified \$135,000	Number of FTF-funded pre-K children	40

TOTAL = \$699,000

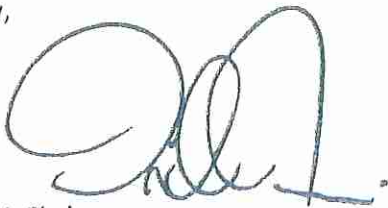
TOTAL = 164

The La Paz/Mohave Regional Partnership Council recommends awarding two new 6-month Grant Agreements; one to the Lake Havasu Unified School District in the amount of \$53,400 and the other to the Bouse Unified School District in the amount of \$36,000 for the period beginning January 1, 2012 and ending June 30, 2012. This will allow the region to serve an additional 40 children in the Lake Havasu Unified School District and an additional 10 children in the Bouse Unified School District. Both school districts have expressed full support and commitment to the partnership and have agreed to provide matching funds of at least 20% of the total cost of services.

On behalf of the La Paz/Mohave Regional Partnership Council, I request your consideration and approval of the following two recommendations:

- 1) Increase the total allotment for Pre-Kindergarten Scholarships in SFY 2012 from \$744,000 to \$788,400;
- 2) Award two new Grant Agreements in SFY 2012: One to the Lake Havasu Unified School District in the amount of \$53,400 and the other to the Bouse Unified School District in the amount of \$36,000.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Riley Frei', with a stylized, cursive script.

Riley Frei, Chair  
La Paz/Mohave Regional Partnership Council

Strategies	Original Amount	Current Total	Proposed	Awarded	New/Amended Awards (Marginal)	Recalculated Unawarded
		\$6,107,798				\$11,730.96
Child Care Health Consultation	\$160,000	\$160,000	\$160,000.00	\$148,269		\$0.00
Child Care Study						\$0.00
Community Awareness	\$50,000	\$50,000	\$50,000.00	\$50,000		\$0.00
Community Based Training	\$461,430	\$461,430	\$461,430.00	\$461,430		\$0.00
Community Outreach	\$100,000	\$100,000	\$100,000.00	\$100,000		\$0.00
Court Teams	\$450,000	\$450,000	\$450,000.00	\$450,000		\$7,189.00
Developmental Screening	\$325,232	\$325,232	\$325,232.00	\$318,043		\$0.00
Expansion: Increase slots	\$302,275	\$302,275	\$302,275.00	\$302,275		\$0.00
Food Security	\$102,000	\$102,000	\$102,000.00	\$102,000		\$8,165.08
Home Visitation	\$1,254,888	\$1,254,888	\$1,254,888.00	\$1,246,723		\$0.00
Mental Health Consultation	\$100,000	\$100,000	\$100,000.00	\$100,000		\$25.00
Needs and Assets	\$38,700	\$38,700	\$38,700.00	\$38,675		\$0.00
Pre-Kindergarten Scholarships	\$744,000	\$744,444	\$788,400.00	\$699,000	\$89,400.00	\$5,167.00
Quality First	\$217,750	\$217,750	\$217,750.00	\$212,583		\$812.92
Therapist Recruitment	\$225,090	\$225,090	\$225,090.00	\$224,277		\$0.00
Scholarships TEACH	\$97,700	\$97,700	\$97,700.00	\$97,700		\$0.00
Statewide Evaluation	\$186,466	\$107,344	\$107,344.00	\$107,344		\$0.00
To Be Determined						\$0.00
Total	4,815,531.00	4,736,853.00	\$4,780,809.00	4,658,319.04	\$89,400.00	\$33,089.96
Total Unallotted		\$1,370,945.00	\$1,326,989.00			





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November 8, 2011

Steven W. Lynn, Chairman  
First Things First Board  
4000 North Central Avenue, Suite 800  
Phoenix, Arizona 85012

Dear Chairman Lynn,

On behalf of the Navajo Nation Regional Partnership Council, we are requesting approval for modifications to our SFY2012 strategy allotments.

First, the Regional Council anticipates no awards will be made by fiscal year end for the following strategies and are recommending to:

- 1) Defund the SFY12 Expansion: Increase slots and/or capital expense strategy allotment of \$425,998
- 2) Defund the SFY12 Oral Health strategy allotment of \$325,000.

Secondly, the Regional Partnership Council requests decreases to the following SFY2012 strategy allotments:

- 1) A reduction of \$326,803 to the Home Visitation strategy for a new total strategy allotment of \$523,197.
- 2) A decrease of \$265,725 to the Nutrition Education/Obesity Prevention strategy allotment for a new total allotment of \$600,000.
- 3) The Scholarships non-TEACH strategy allotment of \$500,000 will be reduced by \$250,000, which brings the total for the strategy to \$250,000 for SFY12.
- 4) The Native Language Enrichment strategy allotment of \$336,022 will be reduced by \$168,011, which brings the total allotment for SFY12 to \$168,011.

Attached is the strategy allotment recommendation rationale for the funding revisions. We request your approval of these changes so the Regional Council may utilize SFY2012 carry forward to develop new and fund current priorities within the Navajo Nation region in SFY2013.

Sincerely,

Vikki Shirley, Chair

Navajo Nation Regional Partnership Council



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**SFY2012 Strategy Allotment Staff Recommendations with Rationale**

Strategy Name	Current SFY2012 Strategy Allotment	New SFY2012 Strategy Allotment	Rationale for Change in Funding
Expansion: Increase Slots and/or Capital Expense	\$425,998	\$0	Strategy being defunded, no awards will be made in remaining SFY 2012
Oral Health	\$325,000	\$0	Strategy being defunded, no awards will be made in remaining SFY 2012
Home Visitation	\$850,000	\$523,197	Reduced funding based on less than expected utilization by grantee.
Nutrition Education & Obesity Prevention	\$865,725	\$600,000	Reduced funding based on less than expected utilization in SFY 2012
Scholarships non-TEACH	\$500,000	\$250,000	Reduced funding based on less than expected utilization in SFY 2012
Native Language Enrichment	\$ 336,022	\$168,011	Reduced funding based on less than expected utilization in SFY 2012

# Regional Partnership Council Plan Funding Summary - Items for Board Approval

Regional Partnership Council: Navajo Nation  
Year: FY12

Strategies	NEW/AMENDED				
	Original Allotment	Current Allotment	Proposed New Allotment	Awards (Marginal Amount)	Recalculated Unawarded
		\$10,927,778.00			
Child Care Health Consultation	\$120,000	\$120,000	120,000.00	120,000.00	0.00
Community Awareness	\$81,168	\$81,168	81,168.00	66,168.00	15,000.00
Community Outreach	\$103,832	\$103,832	103,832.00	103,832.00	0.00
Expansion: Increase slots and/or capital expense	\$425,998	\$425,998	0.00	0.00	0.00
Family, Friends & Neighbors	\$275,000	\$275,000	275,000.00	0.00	275,000.00
Food Security	\$200,000	\$200,000	200,000.00	60,000.00	140,000.00
FTF Professional REWARD\$	\$100,000	\$100,000	100,000.00	100,000.00	0.00
Home Visitation	\$850,000	\$850,000	523,197.00	523,197.00	0.00
Media	\$65,000	\$65,000	65,000.00	65,000.00	0.00
Native Language Enrichment	\$400,942	\$336,022	168,011.00	0.00	168,011.00
Needs and Assets	\$25,000	\$25,000	25,000.00	0.00	25,000.00
Nutrition/Obesity/Physical Activity	\$865,725	\$865,725	600,000.00	0.00	600,000.00
Oral Health	\$325,000	\$325,000	0.00	0.00	0.00
Pre-Kindergarten Scholarship			594,000.00	594,000.00	0.00
Quality First	\$638,750	\$638,750	638,750.00	633,583.00	5,167.00
Quality First Child Care	\$587,800	\$587,800	587,800.00	587,800.00	0.00
Scholarships	0.00	\$64,920	64,920.00	64,920.00	0.00
Reach Out and Read	\$40,000	\$40,000	40,000.00	0.00	40,000.00
Resource Distribution - other	\$500,000	\$500,000	250,000.00	160,458.00	89,542.00
Scholarships non-TEACH	\$92,500	\$92,500	92,500.00	92,500.00	0.00
Scholarships TEACH	\$150,794	\$117,994	117,994.00	117,994.00	0.00
Statewide Evaluation					
Total	5,847,509.00	5,814,709.00	\$4,647,172.00	3,289,452.00	\$0.00
Total Unallotted		\$5,113,069.00	\$6,280,606.00		\$1,357,720.00





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Dana Vela  
Vacant

November 17, 2011

Steven W. Lynn, Chairman  
First Things First Board  
4000 North Central Avenue, Suite 800  
Phoenix, Arizona 85012

Dear Chairman Lynn,

The Northeast Maricopa Regional Partnership Council is seeking your approval for the following: 1) make a contract amendment to the Home Visitation strategy with the Fort McDowell Yavapai Nation; 2) to make changes to the Northeast Maricopa Regional Partnership Council's SFY 2012 Regional Funding Plan. These changes were voted on at the November 08, 2011 Regional Partnership Council meeting. The attached *Funding Plan Summary* reflects how the proposed changes will impact the regional carry forward dollars.

### Amendment

The first proposed change to the Regional Partnership Council's SFY 2012 Funding Plan is an increase in funding to the **Home Visitation** Government to Government Agreement with Fort McDowell Yavapai Nation in the amount of \$3,000. The allotment increase was approved with the intent that the additional funds for staff mileage will help reach families migrating in and out of the reservation thereby ensuring continuity of services.

### New and Revised Strategies

A second proposed change to the SFY 2012 funding plan involves de-funding the **Food Security** strategy in the amount of \$6,500. The strategy could not be implemented for lack of vendors willing to implement the strategy at the funding level.

The Regional Council also reduced funding for the **Community Outreach** Coordinator position from \$87,500 to \$62,000. This reduction reflects the exact cost to fund the position at a full-time level for the remaining 7.5 months of SFY 2012.

The Regional Council reduced the **Oral Health** Strategy from \$200,000 to \$193,906 to reflect the actual cost and awarded amount.

The Regional Council also voted to have a new strategy in SFY 2012, **Scholarships TEACH** in the amount of \$33,000. This is a multi-regional strategy that funds professional development for early care and education professionals which will in turn contribute towards quality of care for the young children in non-Quality First centers in the region.

The Northeast Maricopa Regional Partnership Council respectfully requests that the Arizona Early Childhood Development and Health Board approve the Council's request to make the changes outlined above. The Regional Partnership Council is confident that the proposed changes are in the best interest of children and families in the Northeast Maricopa Region and support the Board approved priorities, aligning with the Early Childhood System that First Things First is working to build.

Thank you for your consideration.

Sincerely,

Stuart C. Turgel, Chair  
Northeast Maricopa Regional Partnership Council

Northeast Maricopa Regional Partnership Council



# Regional Partnership Council Plan Funding Summary - Items for Board Approval

Regional Partnership Council: Northeast  
Maricopa  
Year: FY12

Strategies	Original Amount	Current Total	Proposed	Awarded	New/Amended Awards (Marginal Amount)	Recalculated Unawarded
		\$4,585,410				
Child Care Health Consultation	\$40,000	\$44,000	\$44,000	\$40,000		\$4,000.00
Community Awareness	\$10,000	\$10,000	\$10,000	\$10,000		\$0.00
Community Outreach	\$50,000	\$87,500	\$62,000	\$50,000		\$12,000.00
Crisis Intervention	\$297,000	\$297,000	\$297,000	\$296,836		\$164.00
Food Security	\$6,500	\$6,500				\$0.00
Home Visitation	\$212,500	\$212,500	\$215,500	\$212,090	\$3,000.00	\$410.09
Media	-	\$150,000	\$150,000	\$150,000		\$0.00
Mental Health Consultation	\$375,000	\$375,000	\$375,000	\$375,000		\$0.00
Needs and Assets	\$7,000	\$7,000	\$7,000			\$7,000.00
Oral Health	\$200,000	\$200,000	\$193,906	\$193,906		\$0.00
Parent Education	\$250,000	\$250,000	\$250,000	\$250,000		\$0.00
Community-Based Training						\$0.00
Pre-Kindergarten Scholarships	\$478,000	\$478,000	\$478,000	\$478,000		\$0.00
Quality First	\$225,000	\$247,500	\$247,500	\$239,267		\$8,233.33
Quality First Child Care Scholarships	\$1,100,000	\$1,100,000	\$1,100,000	\$1,100,000		\$0.00
Scholarships TEACH	\$33,000	\$36,300	\$69,300	\$36,300		\$33,000.00
Statewide Evaluation	\$342,346	\$108,662	\$108,662	\$108,662		\$0.00
<b>Total</b>	<b>3,626,346.00</b>	<b>3,609,962.00</b>	<b>\$3,607,868.00</b>	<b>3,540,060.58</b>	<b>\$3,000.00</b>	<b>\$64,807.42</b>
<b>Total Unallotted</b>		<b>\$975,448.00</b>	<b>\$977,542.00</b>			

SFY 2012

Strategy Name: *Scholarships TEACH*

## Strategy Description:

As research has shown that well-educated and highly skilled early childhood teachers are strongly linked with high quality and optimal child outcomes at entry into kindergarten, First Things First will lead the effort to develop a comprehensive and well-articulated professional development system within Arizona. This system will ensure that more early care and education professionals have access to education and training to achieve degrees, credentials and specialized skills to promote children's cognitive, social, emotional and physical development. As a result of higher educational attainment and specialized in-service training, professional compensation will increase and more staff will remain in the field of early care and education.

## Goal Area: Professional Development

### Goals

- First Things First will build a skilled and well prepared early childhood development workforce
- First Things First will increase retention of the early care and education workforce
- First Things First will enhance specialized skills of the early childhood development and health workforce to promote the healthy social-emotional development of young children.

### Key Measure/s:

1. Total number and percentage of professionals working in early childhood care and education settings **with** a credential, certificate or degree in early childhood development.
2. Total number and percentage of professionals working in early childhood care and education who **are pursuing** a credential, certificate, or degree.
3. Retention rates of early childhood and health professionals.

### Target Population:

Providers and caregivers, directors who are identified, willing and needing additional professional development in the form of college credit. All areas of the Northeast Maricopa region would be eligible for participation. Twenty scholarship slots would target scholars in non-Quality First Centers.

Regional Council	units	SFY 2012	SFY 2013	SFY 2014
Target Service Numbers	20 participating scholars	20 participating scholars	20 participating scholars	20 participating scholars

### Performance Measures:

Total number of participating scholars/proposed service number

Total number of scholars completing a CDA/proposed service number

Total number of scholars completing AA/proposed service number

### SFY 2012 Expenditure Plan for Proposed Strategy

TOTAL ALLOTTMENT for proposed strategy      \$ 33,000

### Budget Justification/Estimates of Costs:

The Northeast Maricopa Regional Partnership Council determined that based on FTF recommendation, the funding per T.E.A.C.H. scholar is \$3,300 per scholar per year. The proposed \$33,000 will cover the scholarship for 20 scholars beginning in Spring semester through the remaining months of SFY 2012.



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November 21, 2011

Chairman Steven W. Lynn, and Members of the Board  
First Things First  
4000 N. Central Avenue, Suite 800  
Phoenix, AZ 85012

Dear Chair Lynn and Members of the Board,

**RE: North Phoenix Regional Partnership Council Allotment of Un-expended Funding**

The North Regional Partnership Council reviewed its SFY 2012 funding allocations and current awards to determine opportunities to increase service delivery to children and families in the region. The council identified strategies where service delivery could expand or otherwise improve with additional funding. As a next step, the Council decreased line items where dollars remained un-awarded and voted to transfer the un-awarded funds to strategies that met the above criteria. In sum, the council decreased un-awarded dollars in eight strategies; and subsequently increased dollars to improve or begin service delivery in four strategies. The council has met, considered, and approved the following recommendations as presented by First Things First regional, finance, and policy staff. The Council requests your consideration for approval of the following changes to strategy allotments and request to amend statewide contracts:

Decreases to strategies where funds remain un-awarded

**The council approved a \$497,010 combined** reduction in the strategy areas of: Community Awareness, Community Based Professional Development, Community Based Literacy, Developmental and Health Screening, Health Insurance Enrollment, Mental Health Consultation, Oral Health and Parent Education Community Based Training. These strategies had funding remaining unawarded due to a lack of capacity in the region or due to cost savings from strategy implementation (the grantee requested less funding to provide services than the Council originally anticipated). The combined amount was then divided among the four strategies below.

Increases to strategies to improve or expand service delivery

**\$2,500,000 allotment increase** for Quality First Scholarship strategy. Cost savings from above mentioned strategies (SFY 2012) combined with a large un-expended carry forward (SFY 2011), allowed the Regional Council to address the community need supported by requests from parents and providers for additional scholarships in the region. The increase in Scholarships will produce a total of 312 new scholarship slots.

**\$85,900 allotment increase** for Quality First in order to add 9 Quality First Centers in SFY2012

**North Phoenix Regional Partnership Council**



**\$11,700 allotment increase** for T.E.A.C.H. Scholarships to accommodate an additional 9 Quality First Centers in SFY2012. This amount covers two T.E.A.C.H. Scholarships per Center (18 scholarships).

**\$8,000 allotment increase** to add a component to the 2012 Needs and Assets Report. This funding will be used to finance a Data to Action session once the report is completed. The vendor will design and conduct a data-to-action meeting with North Phoenix Regional Council members and other identified members of the community serving children ages birth through five. The vendor will facilitate the meeting and develop a summary of recommendations.

We anticipate that the above changes will result in the expansion and improvement of service delivery in the areas of child health and early learning for children zero to five in the North Phoenix community.

Thank you for your consideration.

A handwritten signature in black ink, reading "Cindy Hallman". The signature is fluid and cursive, with a long horizontal stroke extending from the end of the name.

Respectfully,  
Cindy Hallman, Chair



# North Phoenix Regional Partnership Council Plan Funding Summary Items for Board Approval

Regional Partnership Council: North Phoenix  
Year: FY12

Strategies	Original Allotment	Current Allotment	Proposed New Allotment	Awarded	Awards (Marginal Amount)	Recalculated Unawarded
		\$19,005,584				
Child Care Health Consultation	\$944,000	\$944,000	\$944,000	\$911,470		\$32,530
Child Care Study						
Community Awareness	\$100,000	\$100,000	\$21,000	\$21,000		
Community Based Professional Development Early Care and Education Professionals	\$200,000	\$200,000	\$179,795	\$179,795		
Community Outreach	\$100,000	\$100,000	\$100,000	\$100,000		
Community-based Literacy	\$1,134,000	\$1,223,600	\$1,151,462	\$1,151,462		
Developmental and Sensory Screening	\$175,000	\$175,000	\$167,598	\$167,598		\$402,174
Family Resource Centers	\$700,000	\$700,000	\$700,000	\$297,826		
Family, Friends & Neighbors	\$250,000	\$250,000	\$250,000	\$250,000		
FTF Professional REWARD\$	\$200,000	\$200,000	\$200,000	\$200,000		
Health Insurance Enrollment	\$440,000	\$440,000	\$380,054	\$380,056		\$25,994
Home Visitation	\$1,500,000	\$1,546,000	\$1,546,000	\$1,520,006		\$300,000
Media	\$300,000	\$300,000	\$300,000			
Mental Health Consultation	\$1,250,000	\$1,250,000	\$1,000,000	\$1,000,000		
Oral Health	\$300,000	\$493,000	\$484,765	\$484,765		
Parent Education Community-Based Training	\$280,000	\$306,000	\$305,914	\$305,914		\$56,033
Quality First	\$1,797,250	\$1,797,250	\$1,883,150	\$1,741,217	\$85,900	
Quality First Child Care Scholarships	\$2,641,834	\$2,641,834	\$5,141,834	\$2,641,834	\$2,500,000	
Scholarships TEACH	\$483,500	\$483,500	\$495,200	\$483,500	\$11,700	
Statewide Evaluation	\$797,389	\$305,480	\$313,480	\$305,480	\$8,000	
Total	13,592,973	13,455,664	15,564,254	12,141,924	2,605,600	816,730
Total Unallotted		\$5,549,920	\$3,441,330			



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November 21, 2011

Steven W. Lynn, Chairman  
First Things First Board  
4000 North Central Avenue, Suite 800  
Phoenix, Arizona 85012

Dear Chairman Lynn,

The Salt River Pima-Maricopa Indian Community Regional Partnership Council is requesting that the Arizona Early Childhood Development and Health Board approve the Council's request to make the following changes to the Salt River Pima-Maricopa Indian Community Regional Partnership Council's SFY2012 Funding Plan as described below. The impact of the requested changes on the Funding Plan can be found on the Salt River Pima-Maricopa Indian Community Regional Partnership Council Funding Summary which is attached.

### New and Revised Strategies:

- Add a new regional strategy: Mental Health Consultation, in the amount of \$15,625. Adding this strategy will result in covering half the cost of part-time mental health consultation services. The Salt River Pima-Maricopa Indian Community Early Childhood Education Center will cover the other half of the part-time mental health consultation services. It is anticipated the contract will begin January 1, 2012 and be completed June 30, 2012.

The proposed change to the Regional Funding Plan is a result of identified mental health consultation needs for the Salt River Pima-Maricopa Indian Community Early Childhood Education Center. Early Childhood Education Center staff revealed that dealing with behavioral/developmental concerns are one of their biggest challenges. The Regional Partnership Council approved the proposed allotment at the October 18, 2011 regular meeting of the Salt River Pima-Maricopa Indian Community Regional Partnership Council.

- Remove the amount of \$3,000 from the Needs and Assets strategy and bring it to the carry forward amount, changing the allotment from \$3,000 to zero. The Regional Partnership Council Subcommittee determined that additional funding was not needed for this project.
- Remove the amount of \$10,000 from the Community Awareness strategy and bring it to the carry forward amount, changing the allotment from \$23,000 to \$13,000. The Regional Partnership Council determined that this funding amount was not needed.

- Remove the amount of \$25,000 from the Nutrition Obesity/Physical Activity strategy and bring it to the carry forward amount, changing the allotment from \$25,000 to zero. The Regional Partnership Council decided to eliminate this strategy due to the existence of other nutrition and fitness programs already being implemented in the Community.
- Remove the amount of \$18,232 from the Pre-K Scholarship strategy and bring it to the carry forward amount, changing the allotment from \$209,000 to \$190,768 reflecting the awarded amount. It was determined that the awarded amount was sufficient for SFY 2012.

These strategy reductions being brought to carry forward will allow the Salt River Pima-Maricopa Indian Community Regional Partnership Council to utilize this funding to benefit the region and strategically plan for SFY 2013-2015.

**Amendment:**

- Amend the Parent Education Community Based Training Government to Government Agreement with the Salt River Pima-Maricopa Indian Community to add \$5,200 from the Parent Education Community Based Training allotment to the current agreement to support a parent conference and purchase materials for parent workshops and facilitator trainings. This would increase the contract amount to \$26,800 for SFY 2012.

The proposed amendment will allow the Salt River Pima-Maricopa Indian Community Early Childhood Education Center to implement a parent conference and provide important education and training to parents as described in the current Parent Education Community Based Training agreement. The Regional Partnership Council approved this proposed amendment as well as the above revised strategies at the November 15, 2011 regular meeting of the Salt River Pima-Maricopa Indian Community Regional Partnership Council.

The Salt River Pima-Maricopa Indian Community Regional Partnership Council respectfully requests that the Arizona Early Childhood Health and Development Board approve the Council's request to make the changes outlined above to the SFY 2012 Funding Plan. The Council is confident that the proposed changes are in the best interest of children and families in the Salt River Pima-Maricopa Indian Community Region and the proposed changes support the Board approved priorities, and align with the Early Childhood System that First Things First is working to build.

Sincerely,



Toni Harvier, Council Chair  
Salt River Pima-Maricopa Regional Partnership Council



# Regional Partnership Council Plan Funding Summary - Items for Board Approval

Regional Partnership Council: Salt River Pima  
Maricopa Indian Community  
Year: FY12

Strategies	Original Amount	Current Total	Proposed	Awarded	New/Amended Awards (Marginal Amount)	Recalculated Unawarded
Community Awareness	\$23,000	\$23,000	\$13,000	\$8,680		\$4,320.00
Food Security	\$10,000	\$10,000	\$10,000	\$10,000		\$0.00
Mental Health Consultation			\$15,625.00		\$15,625.00	\$0.00
Native Language Enrichment	\$20,000	\$20,000	\$20,000			\$20,000.00
Needs and Assets	\$3,000	\$3,000				\$0.00
Nutrition/Obesity/Physical Activity	\$25,000	\$25,000				\$0.00
Parent Education Community- Based Training	\$32,000	\$32,000	\$32,000	\$21,600	\$5,200.00	\$5,200.00
Pre-Kindergarten Scholarships	\$209,000	\$209,000	\$190,768	\$190,768		\$0.00
Reach Out and Read	\$3,000	\$3,000	\$3,000	\$3,000		\$0.00
Service Coordination	\$40,350	\$40,350	\$40,350			\$40,350.00
Statewide Evaluation	\$14,580	\$10,283	\$10,283	\$10,283		\$0.00
Total	379,930.00	375,633.00	\$335,026.00	244,331.00	\$20,825.00	\$69,870.00
Total Unallotted		\$213,917.88	\$254,524.88			



## Strategy Worksheet

### Salt River Pima-Maricopa Indian Community Regional Partnership Council

#### Strategy Name: *Mental Health Consultation*

**Strategy Description:** *Implement an early childhood development coaching and consultation model with an emphasis on social emotional development in the early care and education setting in the region.*

The Salt River Pima-Maricopa Indian Community Early Childhood Education Center staff revealed that dealing with behavioral/developmental concerns is one of their biggest challenges.

On-site consultation with an early childhood development coach can provide helpful assistance to support early childhood providers and build staff capacity in caring for children with developmental needs including challenging behaviors. This type of coaching and consultation model may also reduce significant personal and social difficulties in later childhood, adolescence, and adulthood. The role of the coach is to provide training and education to early care and education providers on utilization of developmental screenings including social emotional screens, how to care and support children with developmental needs and concerns for children who have a diagnosed delay or disability, establish a learning environment that supports young children and meets their individualized needs, and assists providers and parents with appropriate information and referrals to early intervention systems and community based services and supports. The end result for children is early identification of developmental delays and concerns, child care programs that are able to support and provide the appropriate early care and education to address children's developmental needs and therefore establishing a stable environment for the child, family and child care provider.

Research shows that mental health/developmental coaching delivered in typical early childhood settings is an effective preventive intervention that addresses mental health, socialization, behavioral and developmental problems in early childhood. The literature suggests that children who struggle with behavioral and emotional problems at this young age have a 50 percent chance of continuing to struggle into adolescence and adulthood.

A study of pre-kindergarten expulsions conducted by Yale University Child Study Center report that more than 10.4% of pre-kindergarten teachers expelled at least one child. When teachers reported having access to a mental health consultant that was able to provide classroom based strategies for dealing with challenging student behavior on a regular basis, the rates of expulsion were significantly lower in all settings.

#### Program Components

- Early care and education providers have access to an early childhood developmental coach
- Modeling for center staff - behavioral management techniques
- Ongoing training and consultation to enhance the skill level of child care providers on early childhood development and techniques and resources that address developmental and health needs of children with special needs and promote the successful development of children.

- Service coordination mechanism-working with center staff, families, medical providers and children who have been determined to have special health care, developmental, early childhood mental health or behavioral needs to ensure seamless coordination of care and services.
- Parent/staff sessions on brain development, developmental stages and behavioral management

The mental health consultant is an expert in early childhood development and health and works collaboratively with the early care and education providers, public entities, and community based agencies to support the healthy development of young children. This model therefore has the potential of increasing the coordination and collaboration among early care and education, home visiting programs, school districts and the health care system.

#### Key Measures:

- Total number and percentage of early care and education programs participating in the Quality Improvement Rating System with a high level of quality as measured by an environmental rating scale.
- Percentage of families with children birth through age five who report they are satisfied with the accessibility of information and resources on child development and health.
- Percentage of families with children birth through age five who report they are competent and confident about their ability to support their child's safety, health and well-being.

#### Target Population:

*Early childhood professionals, children, and families of the Salt River Pima-Maricopa Indian Community Early Childhood Education Center.*

	units	SFY 2012	SFY 2013	SFY 2014
Regional Council  Target Service Numbers	Total number of center based early care and education providers served by a Mental Health Consultant	1 center based early care and education provider	1 center based early care and education provider	1 center based early care and education provider
	One (1) service units			

**Performance Measures:**

1. *Total number of center based early care and education providers served by a Mental Health Consultant/proposed service number.*
2. *Total number of early care professionals receiving professional development/ proposed service number.*
3. *Total number of professional development sessions offered/proposed service number.*
4. *Total number of programmatic and individual action plans implemented/target service number*
5. *Total number of children referred for clinical and assessment services/target service number.*

**SFY 2012 Expenditure Plan for Proposed Strategy**

**TOTAL ALLOTTMENT for proposed strategy**                      \$ 15,625.00

**Budget Justification/Estimates of Costs:**

*This allotment will fund 0.5 of a half-time mental health consultant who will work directly at the Salt River Pima-Maricopa Indian Community Early Childhood Education Center. The Salt River Pima-Maricopa Indian Community is also funding 0.5 of a half-time mental health consultant.*





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November 14, 2011

Steven W. Lynn, Chairman  
First Things First Board  
4000 North Central Avenue, Suite 800  
Phoenix, Arizona 85012

Dear Chairman Lynn:

On behalf of the South Pima Regional Partnership Council, I am writing to request a modification to the South Pima Fiscal Year 2012 Regional Funding Plan previously submitted for your approval. The specific changes for your consideration are outlined below.

### Revised Strategy:

#### Pre Kindergarten Scholarships

On November 17, 2011, the South Pima Regional Partnership Council approved an increase to the Pre Kindergarten Scholarships strategy to support an additional pre kindergarten site targeting the Three Points community. The South Pima Regional Partnership Council approved an increased allotment of \$45,056 to the Pre Kindergarten Scholarships strategy for Fiscal Year 2012, from \$300,000 to \$345,056. The Regional Council requests approval to utilize an additional \$45,056 in previously unallotted funds for this Pre Kindergarten Scholarships strategy increase.

#### Quality First

The South Pima Regional Partnership Council originally allotted a total of \$2,637,000 for Quality First (\$1,937,000), Quality First TEACH (\$268,000) and Child Care Health Consultation (\$432,000) with the intent to continue to take the Quality First model to scale in our region. This reflected an increase over the target service units in Fiscal Year 2011. However, close out data and financial reports showed that South Pima was unable to meet the target service unit identified for Fiscal Year 2011 which resulted in a large unspent allotment in these related strategies. Therefore, the South Pima Regional Council wants to decrease the target service numbers for Fiscal Year 2012 from 68 homes and 40 centers to 45 homes and 27 centers. On November 17, 2011, the South Pima Regional Partnership Council approved a decrease to the Quality First and related strategy allotments for Fiscal Year 2012 in order to more accurately reflect the capacity of the region for this strategy. The Regional Council requests approval to reduce the Quality First, Quality First TEACH and Child Care Health Consultation allotments from \$1,937,000 to \$1,293,750 for Quality First, from \$268,000 to \$179,100 for TEACH, and from \$432,000 to \$288,000 for Child Care Health Consultation for Fiscal Year 2012.

#### Regional TEACH

After careful review of First Things First data and financial reports for Fiscal Year 2011, the South Pima Regional Partnership Council approved reducing the allotment for Scholarships

South Pima Regional Partnership Council





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Regional TEACH strategy to more accurately reflect the demand in the region from \$178,000 to \$115,500 for Fiscal Year 2012. The Regional TEACH target service unit will be reduced from 54 scholars to 35 scholars. The Regional Council requests approval to reduce the overall Scholarships TEACH strategy allotment, inclusive of the reductions related to Quality First, from \$446,200 to \$294,600 for Fiscal Year 2012.

### Grant Agreements

Government to Government Agreements for Fiscal Year 2012 Expansion: Increase Slots and/or Capital Expense strategy:

The South Pima Regional Partnership Council is requesting that the Arizona Early Childhood Development and Health Board approve a Government to Government Agreement in the amount of \$50,600 with the Ajo Unified School District to make necessary improvements to the outdoor learning area that will permit the district to meet the Department of Health Services, Office of Child Care Licensure requirements for licensing an outdoor play area. The Ajo Unified School District is implementing a Pre Kindergarten program through funding made available through the Pre Kindergarten Scholarships strategy but was unable to license the outdoor play area due to the lack of age appropriate play structures, ground cover, fencing, and shade requirements. They have entered into an agreement to utilize the previously licensed Head Start outdoor play area temporarily in order to begin programming for children. The Pre Kindergarten classroom and Head Start program are the only two opportunities for early learning experiences in this community of approximately 500 children birth to five. The South Pima Regional Partnership Council respectfully requests the Arizona Early Childhood Development and Health Board approve the Regional Council's request for this Government to Government Agreement.

The South Pima Regional Partnership Council is requesting that the Arizona Early Childhood Development and Health Board approve a Government to Government Agreement in the amount of \$25,000 with the Sahuarita Unified School District to make necessary improvements to the outdoor learning area that will permit the district to expand the capacity of the outdoor learning area to accommodate all the children enrolled in the Sopori Elementary School Pre Kindergarten program. The current preschool outdoor learning environment meets only minimal requirements of the Department of Health Services Office of Child Care Licensure Rules and Regulations. The outdoor square footage at this time will only accommodate half of the preschool children at one time and provides limited developmentally appropriate opportunities. This agreement would allow for the expansion of this outdoor learning area by providing funds to fence in an adjacent area, provide appropriate surfaces under climbing structures and provide a shade structure. The Sopori Elementary School Pre Kindergarten program is funded through the Pre Kindergarten Scholarships strategy and is actively enrolled in Quality First and committed to providing a high quality program that addresses all aspects of a child's development. The Pre Kindergarten program at the Sopori Elementary School is the only early education opportunity available to families in the small rural community of Amado. The South Pima Regional Partnership Council respectfully requests the Arizona Early Childhood Development and Health Board approve the Regional Council's request for this Government to Government Agreement.

The South Pima Regional Partnership Council is requesting that the Arizona Early Childhood Development and Health Board approve a Government to Government Agreement in the amount of \$50,000 with the Altar Valley School District to make necessary improvements to the outdoor learning area that will permit the district to expand the capacity of the outdoor learning area to accommodate expanding preschool services to an additional 18-20 children at Robles Elementary School. Currently Robles Elementary School provides preschool for children funded through IDEA only and the outdoor learning environment meets only minimal requirements of the Department of Health Services Office of Child Care Licensure Rules and Regulations and is not developmentally appropriate for meeting the needs of children with developmental disabilities or children who are not school-age. This agreement would allow for the expansion of this outdoor learning area by providing funds to expand the existing fence to encompass an adjacent area, replace inappropriate play structures with age appropriate structures provide appropriate surfaces under climbing structures,



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replace inappropriate play structures with age appropriate structures, and provide a shade structure. The South Pima Regional Partnership Council intends to expand the Pre Kindergarten Scholarships strategy to the Altar Valley School District. The pre kindergarten program at Robles Elementary was able to acquire their license through the support of the South Pima Recruitment of Child Care strategy. The program is recently enrolled in Quality First and committed to providing a high quality program that addresses all aspects of a child's development. The Pre Kindergarten program would be only one of two early education opportunities available to families in the small rural community of Three Points. The South Pima Regional Partnership Council respectfully requests the Arizona Early Childhood Development and Health Board approve the Regional Council's request for this Government to Government Agreement.

The South Pima Regional Partnership Council respectfully requests your consideration of these modifications for the South Pima Fiscal Year 2012 Funding Plan.

Sincerely,

A handwritten signature in cursive script, appearing to read "Fran Driver".

Fran Driver, Chair

# Regional Partnership Council Plan Funding

Regional Partnership Council: South Pima Regional  
Partnership Council  
Year: FY12

Strategies	Original Amount	Current Total	Proposed	Awarded	New/Amended Awards (Marginal Amount)	
					Amount	Unawarded
\$9,479,086.00						
Center-based Literacy	\$112,090	\$112,090	\$112,090	\$112,090		\$0.00
Child Care Health Consultation	\$432,000	\$432,000	\$288,000	\$432,000	(\$144,000.00)	\$0.00
Community Awareness	\$18,961	\$18,961	\$18,961	\$18,961		\$0.00
Community Based Professional Development Early Care	\$200,000	\$200,000	\$200,000	\$200,000		\$0.00
and Education Professionals	\$46,564	\$46,564	\$46,564	\$46,564		\$0.00
Community Outreach	\$873,682	\$673,682	\$673,682	\$473,682	\$125,600.00	\$74,400.00
Expansion: Increase slots and/or capital expense					\$0.00	\$0.00
FTF Professional REWARD\$	\$211,500	\$211,500	\$211,500	\$211,500		\$1.00
Health Insurance Enrollment	\$188,295	\$188,295	\$188,295	\$188,294		\$15,235.75
Home Visitation	\$973,046	\$973,046	\$973,046	\$957,810		\$0.00
Media	\$74,475	\$74,475	\$74,475	\$74,475		\$40,000.00
Needs and Assets	\$30,000	\$40,000	\$40,000			\$11.00
Oral Health	\$224,998	\$224,998	\$224,998	\$224,987		\$0.00
Parent Education Community-Based Training	\$48,400	\$48,400	\$48,400	\$48,400		\$0.00
Pre-Kindergarten Scholarships		\$300,000	\$345,056	\$151,520	\$45,056.00	\$148,480.00
Quality First	\$1,937,000	\$1,937,000	\$1,293,750	\$1,906,926	(\$643,250.00)	\$30,074.00
Quality First Child Care Scholarships	\$500,000	\$500,000	\$500,000	\$500,000		\$0.00
Scholarships non-TEACH	\$50,000	\$50,000	\$50,000	\$50,000		\$0.00
Scholarships TEACH	\$446,200	\$446,200	\$294,600	\$446,200	(\$151,600.00)	\$0.00
Service Coordination	\$150,000	\$150,000	\$150,000	\$150,000		\$0.00
Statewide Evaluation	\$260,663	\$148,355	\$148,355	\$148,355		\$0.00
Total	\$6,777,874	\$6,775,566	\$5,881,772.00	\$6,341,764	(\$768,194.00)	\$308,201.75
Total Unallotted		\$2,703,520.00	\$3,597,314.00			





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Kimberly R. Flack

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November 16, 2011

Steven W. Lynn, Chair  
First Things First Board  
4000 N. Central Ave., Suite 800  
Phoenix, AZ 85012

Dear Chairman Lynn,

The Southwest Maricopa Regional Partnership Council is seeking your approval of the following changes to the Southwest Maricopa Regional Partnership Council's SFY 2012 Funding Plan. The Council approved these changes at its Regional Council meeting on November 15, 2011. The attached Funding Plan Summary reflects how the proposed changes will impact the regional carry forward dollars.

### New and Revised Strategies

- Reduce the Family Resource Center strategy from \$860,000 to \$750,000 to reflect the actual cost and awarded amount.
- Reduce the Oral Health Strategy from \$200,000 to \$168,832 to reflect the actual cost and awarded amount.

The Southwest Maricopa Regional Partnership Council respectfully requests that the Arizona Early Childhood Development and Health Board approve the Council's request. The Council is confident that this request is in the best interest of children and families in the Southwest Maricopa Region and supports the Board approved priorities, aligning with the Early Childhood System that First Things First is working to build.

Thank you for your consideration.

Sincerely,

Dr. Carlian Dawson, Chair  
Southwest Maricopa Regional Partnership Council

# Regional Partnership Council Plan Funding Summary - Items for Board Approval

Regional Partnership Council: Southwest  
Maricopa  
Year: FY12

Strategies	Original Amount	Current Total	Proposed	Awarded	New/Amended Awards (Marginal Amount)	Recalculated Unawarded
		\$3,334,692				
Child Care Health Consultation	\$68,000	\$68,000	\$68,000	\$68,000		\$0.00
Community Awareness	\$15,000	\$15,000	\$15,000	\$15,000		\$0.00
Community Outreach	\$25,000	\$25,000	\$25,000	\$25,000		\$0.00
Director Mentoring/Training	\$54,000	\$54,000	\$54,000	\$54,000		\$0.00
Family Resource Centers	\$600,000	\$860,000	\$750,000	\$750,000		\$0.00
Family, Friends & Neighbors	\$175,000	\$175,000	\$175,000	\$175,000		\$0.00
Home Visitation	\$300,000	\$300,000	\$300,000	\$300,000		\$0.00
Media	\$10,000	\$10,000	\$10,000	\$10,000		\$0.00
Needs and Assets	\$20,000	\$20,000	\$20,000	-		\$20,000.00
Oral Health	\$200,000	\$200,000	\$168,832	\$168,832		\$0.00
Parent Education Community-	\$240,000	\$240,000	\$240,000	\$239,997		\$3.00
Quality First	\$346,250	\$346,250	\$346,250	\$334,017		\$12,233.34
Scholarships non-TEACH	\$76,500	\$76,500	\$76,500	\$76,500		\$0.00
Scholarships TEACH	\$99,100	\$99,100	\$99,100	\$99,100		\$0.00
Service Coordination	\$55,000	\$55,000	\$55,000	-		\$55,000.00
Statewide Evaluation	\$149,974	\$109,988	\$109,988	\$109,988		\$0.00
Total	2,433,824.00	2,653,838.00	\$2,512,670.00	2,425,433.66	\$0.00	\$87,236.34
Total Unallotted		\$680,853.94	\$822,021.94			



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November 21, 2011

Steven W. Lynn, Board Chair  
Arizona Early Childhood Development and Health Board  
4000 N. Central Avenue, Suite 800  
Phoenix, AZ 85012

RE: SFY 2012 Funding Adjustments to Food Security and Parent Outreach and Awareness Strategies, and New Strategy of Native Language Enrichment

Dear Chairman Lynn:

The Yavapai Regional Partnership Council met to discuss the reinvestment of funds after the reconciliation of SFY 2011. As a result of the discussions, the Council determined that a re-allocation was an appropriate use of resources to expand services in the community. Of particular interest, is the need to provide services to children in the Yavapai-Apache Nation in SFY 2012. The Council desires to fund a native language strategy to preserve the dual languages of the Nation. To finance the strategy, the council seeks to decrease funding from two other strategies that did not result in successful awards or outcomes in the past. The two strategies the Council seeks to decrease are: Food Security and Parent Outreach and Awareness. The Yavapai Regional Partnership Council is requesting your review and approval of the following decreases in funding for two strategies:

- a) a reduction of \$50,500 from the Food Security strategy; and
- b) a reduction of \$15,000 from the Parent Awareness and Outreach strategy.

Board approval of these changes will provide support for a new Native Language Enrichment strategy in the amount of \$15,000.

### Reduction in Food Security Strategy:

The Council seeks to decrease the unused portion of the Food Security strategy. In February 2011 a Food Security RFGA for \$50,500, specific to the east side of the Region, went unanswered. The decrease of \$50,500 will then be utilized in SFY 2013 funding plan development.

### Reduction in Parent Outreach and Awareness:

The Council also seeks to decrease a portion of the Parent Outreach and Awareness strategy associated with immunization awareness as research has demonstrated a grassroots approach will require significantly less funding than originally anticipated. As background, the importance of immunizations for young children in Yavapai County cannot be over-emphasized. Three year trend data for the Yavapai Region shows a



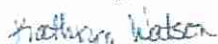
disturbing decrease in the number of children 19-35 months old receiving two common series of vaccinations. In recognition of the need to increase awareness of the benefits of immunizations, the Yavapai Region Regional Partnership Council originally allotted \$20,000 to the Parent Outreach and Awareness strategy for SFY 2012.

To address this topic, staff and council members have researched immunization campaigns and convened key community partners to craft the best approach to raise awareness about immunizations and local resources. The grassroots approach that has been developed for the Region will involve trusted messengers sharing information and encouraging parents to immunize their children. Expenses for printed materials and brochures will be \$5,000, leaving \$15,000 un-awarded within the Parent Outreach and Awareness Strategy. The funding decrease will then be utilized in the new strategy described below.

The Yavapai Regional Partnership Council has been working with the Yavapai-Apache Nation to address an unmet need. Native languages throughout the state of Arizona are endangered. For the Yavapai-Apache Nation, the two native languages of Yavapai and Apache are endangered. The attached Native Language Enrichment strategy worksheet summarizes approaches that will strengthen native language and literacy within the Nation. With thoughtful consideration to Tribal needs, the Yavapai Regional Partnership Council is pleased to present the Native Language Enrichment strategy in the amount of \$15,000 for our current Regional Funding Plan.

In summary, the Yavapai Regional Partnership Council respectfully requests a decrease in funding allotments for two regional strategies and the approval of a new strategy. We await your response in consideration of the proposed changes for fiscal year 2012.

Sincerely,



Kathy Watson, Chairperson  
Yavapai Regional Partnership Council

# Regional Partnership Council Plan Funding Summary - Items for Board Approval

Regional Partnership Council: Yavapai  
Year: FY12

Strategies	Original Allotment	Current Allotment	Proposed New Allotment	Awarded	New/Amended Awards (Marginal Amount)	Recalculated Unawarded
		\$5,528,067.00				
Child Care Health Consultation	\$320,000	\$280,000	280,000.00	266,988.00		13,012.00
Community Outreach	\$95,000	\$95,000	95,000.00	95,000.00		0.00
Community Partnerships	\$60,000	\$30,000	30,000.00	30,000.00		0.00
Community-based Literacy		\$47,500	47,500.00	47,500.00		0.00
Court Teams	\$62,000	\$62,000	62,000.00	62,000.00		0.00
Family Support Coordination	\$35,000	\$35,000	35,000.00	825.00		34,175.00
Food Security	\$100,000	\$100,000	49,500.00	49,500.00		0.00
Home Visitation	\$1,010,000	\$1,010,000	1,010,000.00	985,399.00		24,601.00
Media	\$50,000	\$50,000	50,000.00	0.00		50,000.00
Mental Health Consultation	\$312,500	\$312,500	312,500.00	312,000.00		500.00
Native Language Enrichment			15,000.00			15,000.00
Needs and Assets	\$36,971	\$36,971	36,971.00	36,932.00		39.00
Parent Education Community-Based Training	\$250,000	\$250,000	250,000.00	249,699.00		301.00
Parent Outreach and Awareness	\$50,000	\$50,000	35,000.00	0.00		35,000.00
Prenatal Outreach	\$380,000	\$300,000	300,000.00	300,000.00		0.00
Quality First	\$428,250	\$428,250	428,250.00	418,726.00		9,524.00
Quality First Child Care Scholarships	\$900,000	\$900,000	900,000.00	900,000.00		0.00
Scholarships TEACH	\$144,600	\$144,600	144,600.00	144,600.00		0.00
Statewide Evaluation	\$178,029	\$107,628	107,628.00	107,628.00		0.00
Total	4,412,350.00	4,239,449.00	\$4,188,949.00	4,006,797.00	\$0.00	\$182,152.00
Total Unallotted		\$1,288,618.00	\$1,339,118.00			



**Yavapai Regional Partnership Council  
STRATEGY WORKSHEET**

**Strategy:** Native Language Enrichment

Purpose: The Yavapai Regional Council seeks to engage families in reading and other literacy-based activities with their infants, toddlers and preschoolers that encourages the development of early language and literacy skills, reinforces the cultural importance of learning, and preserves the Yavapai and Apache languages. Specifically, the Council seeks to fund culturally responsive literacy resources that encourage and promote the oral tradition in Native American language/culture as well as promotes literacy skill development in parents and primary caregivers. In addition to impacting children's early language and literacy skills, this strategy may also encourage literacy skill development in parents through an increased awareness of native languages specifically- the Yavapai and Apache languages.

Background: The Yavapai Regional Council seeks to provide services to the Yavapai-Apache Nation in honor of the Nation's representation on the Yavapai Council and the Council's commitment to serve all children in its regional area. The modern Yavapai-Apache Nation is a combination of two separate and distinct people: The Yavapai and Tonto Apache. Geographically, the Yavapai-Apache-Nation sits on five separate parcels of land in the Verde Valley area. Today, the Yavapai-Apache Nation has an enrollment of over 2,500 with over 1,000 living within the boundaries of the Nation.

Justification: One component of children's readiness for school consists of their language and literacy development. Children's early experiences with books and print greatly influence their ability to comprehend what they read. Alphabet knowledge, phonological awareness, vocabulary development, and awareness that words have meaning in print are all part of the foundation of a child's knowledge related to language and literacy. Based upon the body of research related to this area of children's development, it is clear that parents and families have a significant impact and therefore, play the most crucial role in this area of development. It is important that parents, families and other adults in a young child's life read in interactive ways with them every day. In addition to literacy development, the preservation of proper language is paramount to the Yavapai-Apache Nation. While the languages are used in the community, there is recognition that the proper use of the languages has been replaced with variations in word choices or differences in pronunciation (i.e. slang terms). As a result, the preservation of the proper terms, for both the Yavapai and Apache languages, is very important; and beginning with the youngest members of the nation is foundational.

Strategy Overview: Consistent with native language promotion, the strategy will work to infuse language enrichment at four different levels: Individual, Family, Schools, and Community. The Yavapai-Apache Nation seeks to promote individual level activities through the development and promotion of resource materials in both auditory and written formats consistent with the Native American oral tradition. Parent awareness classes designed to promote native language immersion in the home will be provided. At the school readiness level, the Nation seeks to engage both child care providers and pre-k environments. The community level will involve language immersion at the Tribal Cultural Center and community hubs to engage the extended community of care for children zero to five (i.e.



grandparents, faith-based).

Specifically, the strategy will be implemented in three stages: 1) Development and Testing; 2) Train-the-Trainer Series with implementation in Child Care and Pre-K Settings; and 3) Parent Outreach and Awareness

Stage I: Development and Testing- Bilingual (Yavapai and Apache) materials will be developed using existing curriculum based resources (i.e. books currently in use at child care center and in Montessori School classrooms). Children and teachers at the sites will test the materials throughout the development process, to ensure that the quality and utility of the resources are appropriate for the classroom and center environments.

Stage II: Train-the-Trainers- Staff will develop a train the trainer series that can be replicated across the Nation. In addition, they will recruit additional facilitators including child care providers, preschool teachers and Montessori School teachers. The train the trainer series will be implemented using these facilitators, as well as community members. Once trained, child care providers and preschool teachers will work schedule learning lessons with native language speakers, utilize follow-up teaching lessons, and provide feedback. Community members will be engaged as the primary facilitators of parenting classes and workshops scheduled at community hubs (i.e. the Montessori School).

Stage III: Parent Outreach and Awareness- Stage III project expansion includes outreach activities for Tribal Administrators, care givers and parents. Outreach to outlying areas, where enrolled members live, will include the towns of Camp Verde, Clarkdale, Rimrock, and Cottonwood. The grantee will participate in existing community events which will provide teaching opportunities for parents and caregivers to learn more about native language and provide hands-on opportunities to engage children in literacy activities. These opportunities will further develop the native language and literacy skills as well as provide access to resources and materials. For this stage, one resource will include an audio CD which will help to reinforce the proper use of both languages, terminology and pronunciation. During stage three, the series will continue at the Child Care and Montessori School sites to ensure all interested staff is including the resources and materials in the child care and classroom settings.

An important factor of the strategy is that the materials developed by this strategy will be made available to the Yavapai-Apache Nation, for reprinting and distribution as best suits the families in the area and to allow others to have access to the materials. The combination of these tactics will provide families in the Yavapai-Apache Nation with ready access to books they can read to their youngest children while also encouraging the preservation of the Yavapai and Apache languages.

**First Things First Goal Area: Family Support**

**First Things First Goal to be addressed:**

- First Things First will coordinate and integrate with existing education, health and information systems to expand families' access to high quality, diverse and relevant information and resources

to support their child's optimal development.

**Key Measures:**

1. Percentage of children/families referred to family support and/or literacy programs
2. Percentage of families who report a literacy rich home environment

**Target Population (Description of the population to reach):**

The target population is the children ages birth to five and their families living within the Yavapai Apache Nation.

	SFY2012 February 1, 2012 - June 30, 2012	SFY2013 July 1, 2012 – June 30, 2013	SFY2014 July 1, 2013- June 30, 2014
<b>Proposed Service Numbers</b>	Curriculum materials 4 providers	50 children birth to five 25 adults 50 books	65 children birth to five 70 adults 65 books

**Performance Measures: 2012-2014**

1. % of families reporting an increase in reading to their young children
2. % of families reporting an increase in reading and speaking to their child in Yavapai or Apache

**SFY2012 Expenditure Plan for Proposed Strategy**

Allotment for proposed strategy	\$15,000.00
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**Budget Justification:**

The first phase expenses, for two languages, include the development, translation, editing, and production of curriculum materials, as well as training teachers at the Yavapai-Apache Nation's Montessori School and Child Care Center. For the second phase, costs will include office and teaching supplies, language facilitator stipends, travel (the Nation is spread over a large area), and production costs for recording stories. The last phase will include language facilitator stipends, travel, continued production of needed materials, parent outreach, field trip and office supplies, and parent trainings which will entail reproduction of materials, travel, and teacher stipends: \$15,000.00

Total .....\$15,000.00